

Land Title Market Analysis by Total Transactions: Routt County

Gross Volume

	Dollar Volume	Dollar Volume	Actual												
Month	2008	2009	%	2010	%	2011	%	2012	%	2013	%	2014	%	YTD: 2015	%
			Change												
January	\$80,775,200	\$23,760,700	-70.58%	\$49,807,800	109.62%	\$42,060,200	-15.55%	\$42,660,000	1.43%	\$34,454,900	-19.23%	\$20,472,300	-40.58%	\$33,110,029	61.73%
February	\$59,799,800	\$12,071,300	-79.81%	\$32,234,900	167.04%	\$21,041,600	-34.72%	\$22,452,400	6.70%	\$30,736,700	36.90%	\$38,764,000	26.12%	\$16,204,600	-58.20%
March	\$52,278,700	\$19,894,200	-61.95%	\$43,661,200	119.47%	\$32,004,300	-26.70%	\$38,091,500	19.02%	\$55,795,100	46.48%	\$39,936,500	-28.42%	\$41,852,200	4.80%
April	\$67,237,500	\$27,469,200	-59.15%	\$53,646,200	95.30%	\$32,443,500	-39.52%	\$31,406,700	-3.20%	\$42,183,910	34.32%	\$38,338,000	-9.12%	\$38,982,906	1.68%
May	\$68,152,000	\$17,799,200	-73.88%	\$40,211,100	125.92%	\$50,417,300	25.38%	\$31,562,700	-37.40%	\$39,503,200	25.16%	\$56,467,700	42.94%	\$47,619,600	-15.67%
June	\$101,755,200	\$30,581,700	-69.95%	\$35,689,200	16.70%	\$39,752,300	11.38%	\$65,420,500	64.57%	\$46,453,300	-28.99%	\$36,841,449	-20.69%	\$61,710,600	67.50%
July	\$71,139,100	\$35,618,400	-49.93%	\$36,925,400	3.67%	\$31,628,400	-14.35%	\$33,443,700	5.74%	\$45,430,700	35.84%	\$61,002,300	34.28%	\$80,602,200	32.13%
August	\$58,864,100	\$33,040,500	-43.87%	\$46,343,500	40.26%	\$46,522,400	0.39%	\$43,473,200	-6.55%	\$38,823,400	-10.70%	\$50,369,100	29.74%	\$62,465,300	24.02%
September	\$37,364,200	\$27,238,500	-27.10%	\$50,689,800	86.10%	\$35,317,400	-30.33%	\$25,825,950	-26.87%	\$48,074,285	86.15%	\$81,472,505	69.47%		-100.00%
October	\$49,635,100	\$39,111,000	-21.20%	\$41,353,400	5.73%	\$31,640,400	-23.49%	\$43,470,100	37.39%	\$54,851,600	26.18%	\$75,109,000	36.93%		-100.00%
November	\$37,955,800	\$89,994,700	137.10%	\$27,275,714	-69.69%	\$40,648,300	49.03%	\$32,661,400	-19.65%	\$33,072,900	1.26%	\$41,440,400	25.30%		-100.00%
December	\$40,144,500	\$83,194,900	107.24%	\$54,261,900	-34.78%	\$47,103,200	-13.19%	\$73,431,700	55.90%	\$34,361,500	-53.21%	\$58,172,300	69.29%		-100.00%
Year to Date:	\$560,001,600	\$200,235,200	-64.24%	\$338,519,300	69.06%	\$295,870,000	-12.60%	\$308,510,700	4.27%	\$333,381,210	8.06%	\$342,191,349	2.64%	\$382,547,435	11.79%
ANNUAL:	\$725,101,200	\$439,774,300	-39.35%	\$512,100,114	16.45%	\$450,579,300	-12.01%	\$483,899,850	7.40%	\$503,741,495	4.10%	\$598,385,554	18.79%	\$382,547,435	-36.07%

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Number of Transactions

Number of Iran	isacuoris														
	# Transactions	# Transactions	Actual												
Month	2008	2009	%	2010	%	2011	%	2012	%	2013	%	2014	%	YTD. 2015	%
			Change												
January	136	176	29.41%	109	-38.07%	136	24.77%	66	-51.47%	101	53.03%	69	-31.68%	71	2.90%
February	109	47	-56.88%	78	65.96%	105	34.62%	69	-34.29%	94	36.23%	98	4.26%	49	-50.00%
March	89	54	-39.33%	125	131.48%	142	13.60%	99	-30.28%	71	-28.28%	93	30.99%	109	17.20%
April	140	59	-57.86%	104	76.27%	72	-30.77%	90	25.00%	107	18.89%	129	20.56%	112	-13.18%
May	98	46	-53.06%	190	313.04%	137	-27.89%	79	-42.34%	104	31.65%	122	17.31%	103	-15.57%
June	92	67	-27.17%	167	149.25%	94	-43.71%	109	15.96%	108	-0.92%	112	3.70%	144	28.57%
July	94	44	-53.19%	213	384.09%	79	-62.91%	100	26.58%	116	16.00%	109	-6.03%	168	54.13%
August	70	72	2.86%	271	276.39%	134	-50.55%	138	2.99%	109	-21.01%	133	22.02%	150	12.78%
September	64	86	34.38%	212	146.51%	140	-33.96%	84	-40.00%	122	45.24%	137	12.30%		-100.00%
October	68	125	83.82%	176	40.80%	99	-43.75%	119	20.20%	129	8.40%	131	1.55%		-100.00%
November	49	131	167.35%	93	-29.01%	124	33.33%	93	-25.00%	107	15.05%	106	-0.93%		-100.00%
December	68	156	129.41%	79	-49.36%	136	72.15%	130	-4.41%	110	-15.38%	121	10.00%		-100.00%
Year to Date:	828	565	-31.76%	1257	122.48%	899	-28.48%	750	-16.57%	810	8.00%	865	6.79%	906	4.74%
ANNUAL:	1077	1063	-1.30%	1817	70.93%	1398	-23.06%	1176	-15.88%	1278	8.67%	1360	6.42%	906	-33.38%

This data is reported from the Clerk & Recorders office and believed to be accurate but is not guaranteed.

Figures shown reflect arms-length concept only and do not include deeds on which a documentary fee was not paid.



Land Title Market Analysis Historical Gross Sales Volume Routt County, Colorado 2008 - YTD: 2015

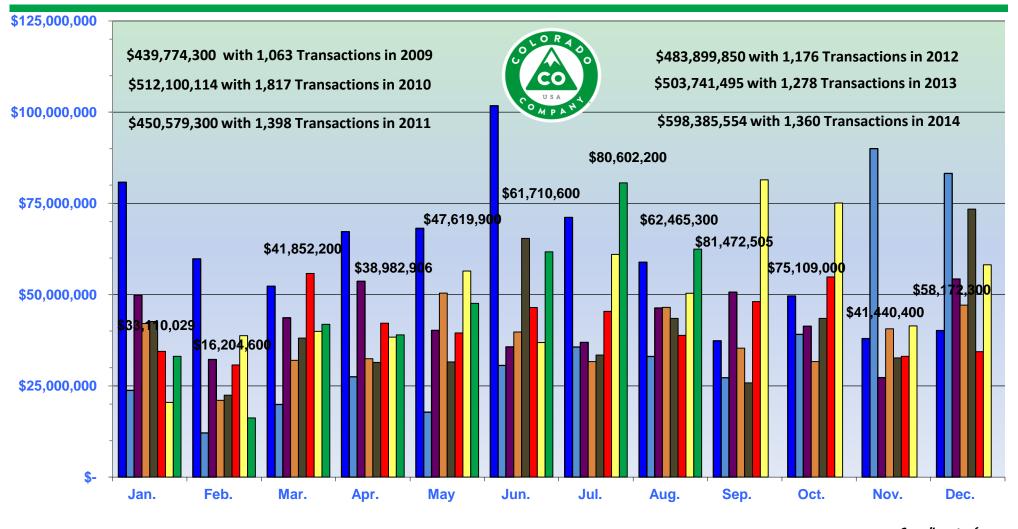


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■2009 Trans.

■2008 Trans.

■ 2010 Trans.



■2011 Trans. ■2012 Trans. ■2013 Trans. □2014 Trans.

Compliments of: Land Title Steamboat Springs Melissa Gibson 970-870-2822 mgibson@ltgc.com

■ 2015 Trans.



Land Title Market Snapshot by Area: Routt County

August: Full Year 2014 versus YTD: 2015

Area	Average Price Single Family 2014	Average Price Single Family YTD. 2015	% Change vs. Prior Year	Average Price Multi- Family 2014	Average Price Multi-Family YTD. 2015	% Change vs. Prior Year	Average Price Residential Land 2014	Average Price Vacant Land YTD. 2015	% Change vs. Prior Year
Fish Creek	\$986,474	\$928,000	-6%	\$416,008	\$436,682	5%	\$360,400	\$406,250	13%
Hayden & Surrounding Area	\$190,828	\$265,485	39%	\$171,500	\$132,833	-23%	\$221,818	\$535,419	141%
Oak Creek, Phippsburg	\$234,087	\$234,909	0%	\$155,000	\$0	n/a	\$100,900	\$879,000	771%
North Routt County	\$899,044	\$533,057	-41%	\$127,500	\$0	n/a	\$264,000	\$154,833	-41%
South Routt County	\$911,604	\$915,970	0%	\$137,633	\$137,500	0%	\$243,667	\$394,895	62%
Stagecoach	\$366,947	\$358,786	-2%	\$102,389	\$136,164	33%	\$40,595	\$40,543	0%
Steamboat - Downtown Area	\$638,083	\$800,937	26%	\$539,165	\$422,632	-22%	\$228,625	\$225,000	-2%
Steamboat - Mountain Area	\$1,009,516	\$1,070,280	6%	\$442,639	\$433,528	-2%	\$390,608	\$368,529	-6%
Strawberry Park, Elk River	\$1,598,917	\$1,049,643	-34%	\$0	\$0	0%	\$995,733	\$812,546	-18%
Catamount	\$1,623,333	\$2,156,667	33%	\$0	\$0	0%	\$951,250	\$1,466,000	54%
West Steamboat	\$554,112	\$480,583	-13%	\$340,000	\$323,050	-5%	\$157,500	\$179,000	14%
Gross Live Average:	\$748,278	\$622,764	-17%	\$427,811	\$415,280	-3%	\$338,784	\$446,188	32%

Area	Median Price Single Family 2014	Median Price Single Family YTD. 2015	% Change vs. Prior Year	Median Price Multi- Family 2014	Median Price Multi-Family YTD. 2015	% Change vs. Prior Year	Median Price Residential Land 2014	Median Price Vacant Land YTD. 2015	% Change vs. Prior Year
Fish Creek	\$860,000	\$760,500	-12%	\$386,250	\$439,000	14%	\$397,000	\$380,000	-4%
Hayden & Surrounding Area	\$198,950	\$225,000	13%	dna	\$159,500	n/a	\$175,000	\$41,500	-76%
Oak Creek, Phippsburg	\$137,900	\$230,500	67%	dna	\$0	n/a	\$67,500	\$710,600	953%
North Routt County	\$368,000	\$361,000	-2%	dna	\$0	n/a	\$156,250	\$92,000	-41%
South Routt County	\$825,000	\$690,450	-16%	\$136,750	dna	n/a	\$130,000	\$272,500	110%
Stagecoach	\$298,000	\$364,000	22%	\$113,000	\$140,000	24%	\$6,000	\$7,500	25%
Steamboat - Downtown Area	\$540,000	\$600,000	11%	\$486,000	\$470,000	-3%	\$184,000	dna	n/a
Steamboat - Mountain Area	\$785,000	\$714,000	-9%	\$310,000	\$315,000	2%	\$369,000	\$385,000	4%
Strawberry Park, Elk River	\$851,500	\$617,500	-27%	\$0	\$0	0%	\$1,081,000	\$850,000	-21%
Catamount	\$1,030,000	\$970,000	-6%	\$0	\$0	0%	\$862,500	\$1,398,000	62%
West Steamboat	\$497,500	\$450,000	-10%	dna	\$348,650	n/a	\$123,750	\$131,500	6%
Gross Live Median:	\$530,000	\$430,000	-19%	\$317,000	\$317,000	0%	\$208,000	\$246,250	18%

Area	Average PPSF Single Family 2014	Average PPSF Single Family YTD. 2015	% Change vs. Prior Year	Average PPPSF Multi- Family 2014	Average PPSF Multi-Family YTD. 2015	% Change vs. Prior Year	Average PPAC Residential Land 2014	Average PPAC Vacant Land YTD. 2015	% Change vs. Prior Year
Fish Creek	\$328	\$345	5%	\$212	\$249	17%	\$580,284	\$474,986	-18%
Hayden & Surrounding Area	\$129	\$160	24%	\$110	\$115	4%	\$124,305	\$42,152	-66%
Oak Creek, Phippsburg	\$179	\$141	-21%	\$121	\$0	n/a	\$54,497	\$99,378	82%
North Routt County	\$271	\$227	-16%	\$152	\$0	n/a	\$30,183	\$33,453	11%
South Routt County	\$304	\$396	30%	\$196	\$212	8%	\$22,163	\$12,805	-42%
Stagecoach	\$171	\$169	-1%	\$76	\$101	32%	\$63,667	\$19,236	-70%
Steamboat - Downtown Area	\$340	\$369	8%	\$328	\$282	-14%	\$1,084,181	\$548,780	-49%
Steamboat - Mountain Area	\$297	\$342	15%	\$285	\$293	3%	\$905,014	\$830,204	-8%
Strawberry Park, Elk River	\$527	\$360	-32%	\$0	\$0	0%	\$118,027	\$76,270	-35%
Catamount	\$456	\$544	19%	\$0	\$0	0%	\$43,582	\$657,798	1409%
West Steamboat	\$227	\$243	7%	\$229	\$240	5%	\$683,574	\$570,499	-17%
Gross Live Average:	\$286	\$262	-8%	\$273	\$279	2%	\$370,108	\$223,047	-40%

Please note: The above figures are an unofficial tabulation of Routt County records that are believed to be reasonably accurate. Sales believed to be inaccurate indicators of the market have been eliminated.

 $\label{policy formula} \textit{Full Interest}, \textit{Fee Simple, Arms-Length transactions only, are shown in the Market Snapshot Report.} \\$

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Land Title Market Analysis by Area: Routt County

August 2015		Δ	III Transact	tion Summa	ıry		Resid	dential Sun	nmary
Area	s Volume Transactions	% of s Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median s Transaction Price	Average \$ Residential Price	Median s Residential Price	Average \$ Residential PPSF
Fish Creek	\$4,586,000	7.34%	5	3.33%	\$917,200	\$550,000	\$917,200	\$550,000	\$345
Hayden & Surrounding Area	\$1,632,000	2.61%	9	6.00%	\$181,333	\$169,000	\$220,071	\$180,000	\$156
Oak Creek, Phippsburg	\$2,784,900	4.46%	6	4.00%	\$464,150	\$130,500	\$190,500	dna	\$132
North Routt County	\$3,601,000	5.76%	9	6.00%	\$400,111	\$361,000	\$569,400	dna	\$275
South Routt County	\$1,895,000	3.03%	3	2.00%	\$631,667	\$395,000	\$1,200,000	\$1,200,000	\$540
Stagecoach	\$2,956,100	4.73%	12	8.00%	\$246,342	\$256,500	\$306,411	\$310,000	\$158
Steamboat - Downtown Area	\$6,772,800	10.84%	12	8.00%	\$564,400	\$550,000	\$531,618	\$550,000	\$296
Steamboat - Mountain Area	\$22,010,500	35.24%	47	31.33%	\$468,309	\$360,000	\$465,789	\$342,500	\$293
Strawberry Park, Elk River	\$2,820,000	4.51%	7	4.67%	\$402,857	\$375,000	\$595,000	dna	\$226
Catamount	\$6,898,000	11.04%	3	2.00%	\$2,299,333	\$1,398,000	\$2,750,000	dna	\$612
West Steamboat	\$5,054,000	8.09%	11	7.33%	\$459,455	\$400,000	\$496,286	\$589,000	\$252
Quit Claim Deeds	\$9,100	0.01%	7	4.67%	\$1,300	\$1,300	\$0	\$0	\$0
Timeshare & Interval Unit Sales	\$1,445,900	2.31%	19	12.67%	\$76,100	\$39,000	\$0	\$0	\$0
TOTAL	\$62,465,300	100.00%	150	100.00%	\$492,019	\$368,000	\$523,797	\$391,250	\$274
(BANK SALES)	1,821,000	2.92%	4	2.67%	\$455,250	\$330,500	\$293,000	dna	\$171

Average PPSF is calculated for properties with available Square Footage Living Area from Assessor's Record.

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The above figures are an unofficial tabulation of Routt County records that are believed to be reasonably accurate. Average & Median Price are calculated without Timeshare/Interval Interests.

Average & Median Residential Price & PPSF includes Improved Residential Properties of all Property Type: Single Family, Duplex, Townhome, Condo.





Land Title Market Analysis by Area: Routt County

YTD: Aug. 2015		A	II Transact	ion Summa	ary		Resid	dential Sum	nmary
Area	s Volume Transactions	% of s Volume	# of Transactions	% of Transactions	Average \$ Transaction Price	Median s Transaction Price	Average s Residential Price	Median \$ Residential Price	Average \$ Residential PPSF
Fish Creek	\$17,612,500	4.60%	34	3.75%	\$518,015	\$473,500	\$541,964	\$473,500	\$270
Hayden & Surrounding Area	\$19,906,256	5.20%	65	7.17%	\$306,250	\$180,000	\$256,010	\$220,000	\$157
Oak Creek, Phippsburg	\$11,878,200	3.11%	37	4.08%	\$321,032	\$146,000	\$234,909	\$230,500	\$141
North Routt County	\$14,908,800	3.90%	35	3.86%	\$425,966	\$340,000	\$533,057	\$361,000	\$227
South Routt County	\$28,533,100	7.46%	48	5.30%	\$594,440	\$327,250	\$845,200	\$611,950	\$379
Stagecoach	\$13,224,400	3.46%	60	6.62%	\$220,407	\$163,500	\$295,995	\$300,000	\$150
Steamboat - Downtown Area	\$41,697,500	10.90%	56	6.18%	\$744,598	\$592,000	\$644,680	\$549,000	\$333
Steamboat - Mountain Area	\$155,667,550	40.69%	310	34.22%	\$502,153	\$335,000	\$513,984	\$335,000	\$299
Strawberry Park, Elk River	\$21,059,529	5.51%	23	2.54%	\$915,632	\$620,000	\$1,049,643	\$617,500	\$360
Catamount	\$10,868,000	2.84%	6	0.66%	\$1,811,333	\$1,274,000	\$2,156,667	\$970,000	\$544
West Steamboat	\$35,502,800	9.28%	66	7.28%	\$537,921	\$419,500	\$458,079	\$220,000	\$243
Quit Claim Deeds	\$549,000	0.14%	15	1.66%	\$36,600	\$1,500	\$0	\$0	\$0
Timeshare & Interval Unit Sales	\$11,139,800	2.91%	151	16.67%	\$73,774	\$39,700	\$0	\$0	\$0
TOTAL	\$382,547,435	100.00%	906	100.00%	\$501,160	\$340,000	\$508,535	\$360,000	\$271
(BANK SALES)	7,018,400	1.83%	30	3.31%	\$233,947	\$203,750	\$253,382	\$220,000	\$147

Average PPSF is calculated for properties with available Square Footage Living Area from Assessor's Record.

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The above figures are an unofficial tabulation of Routt County records that are believed to be reasonably accurate. Average & Median Price are calculated without Timeshare/Interval Interests.

Average & Median Residential Price & PPSF includes Improved Residential Properties of all Property Type: Single Family, Duplex, Townhome, Condo.





Land Title Interval Sales Analysis: Routt County

August 2015

Area	s Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average s Transaction Price	Median s Transaction Price
Christie Club Fractional	\$0	0.00%	0	0.00%	\$0	\$0
Golden Triangle Fractional	\$0	0.00%	0	0.00%	\$0	\$0
Hilltop Resort Interval	\$0	0.00%	0	0.00%	\$0	\$0
The Porches: Mores Corner TH Fractional	\$0	0.00%	0	0.00%	\$0	\$0
North Star Interval	\$0	0.00%	0	0.00%	\$0	\$0
Mountaineer @ Steamboat	\$0	0.00%	0	0.00%	\$0	\$0
OSP at Apres Ski Way	\$704,000	0.00%	2	0.00%	\$352,000	dna
Phoenix @ Steamboat Interval	\$0	0.00%	0	0.00%	\$0	\$0
Ranch @ Steamboat Interval	\$0	0.00%	0	0.00%	\$0	\$0
Rockies Fractional	\$0	0.00%	0	0.00%	\$0	\$0
Shadow Run Fractional	\$0	0.00%	0	0.00%	\$0	\$0
Ski Time Square Interval	\$0	0.00%	0	0.00%	\$0	\$0
Steamboat Grand Fractional	\$39,000	0.00%	1	0.00%	\$39,000	dna
Steamboat Villas Fractional	\$0	0.00%	0	0.00%	\$0	\$0
Suites at Steamboat Interval	\$0	0.00%	0	0.00%	\$0	\$0
Sunburst Interval	\$0	0.00%	0	0.00%	\$0	\$0
Thunder Mountain Interval	\$0	0.00%	0	0.00%	\$0	\$0
Village at Steamboat Fractional	\$702,900	48.61%	16	84.21%	\$43,931	\$31,400
West Fractional	\$0	0.00%	0	0.00%	\$0	\$0
TOTAL	\$1,445,900	100.00%	19	100.00%	\$76,100	\$39,000

Please note: The above figures are an unofficial tabulation of Routt County records that are believed to be reasonably accurate. Average & Median Price are calculated without Timeshare/Interval Interests.

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YTD: Aug. 2015

Area	s Volume Transactions	% of \$ Volume	# of Transactions	% of Transactions	Average s Transaction Price	Median s Transaction Price
Christie Club Fractional	859,000	7.71%	6	3.97%	\$143,167	\$127,000
Golden Triangle Fractional	0	0.00%	0	0.00%	\$0	\$0
Hilltop Resort Interval	0	0.00%	0	0.00%	\$0	\$0
The Porches: Mores Corner TH Fractional	0	0.00%	0	0.00%	\$0	\$0
North Star Interval	1,500	0.01%	3	1.99%	\$500	\$500
Mountaineer @ Steamboat	0	0.00%	0	0.00%	\$0	\$0
OSP at Apres Ski Way	3,759,000	33.74%	12	7.95%	\$313,250	\$340,000
Phoenix @ Steamboat Interval	0	0.00%	0	0.00%	\$0	\$0
Ranch @ Steamboat Interval	0	0.00%	0	0.00%	\$0	\$0
Rockies Fractional	0	0.00%	0	0.00%	\$0	\$0
Shadow Run Fractional	0	0.00%	0	0.00%	\$0	\$0
Ski Time Square Interval	0	0.00%	0	0.00%	\$0	\$0
Steamboat Grand Fractional	969,000	8.70%	14	9.27%	\$69,214	\$53,750
Steamboat Villas Fractional	0	0.00%	0	0.00%	\$0	\$0
Suites at Steamboat Interval	500	0.00%	1	0.66%	\$500	dna
Sunburst Interval	1,000	0.01%	1	0.66%	\$1,000	dna
Thunder Mountain Interval	8,500	0.08%	1	0.66%	\$8,500	dna
Village at Steamboat Fractional	5,541,300	49.74%	113	74.83%	\$49,038	\$37,300
West Fractional	0	0.00%	0	0.00%	\$0	\$0
TOTAL	\$11,139,800	100.00%	151	100.00%	\$73,774	\$39,700





Land Title Price Point Analysis: Routt County

August 2015

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	# Transactions	% of Transactions	Gross Volume	% of Gross Volume
<=200,000	17	18%	\$2,429,800	5%
200,001 to 300,000	10	10%	\$2,329,500	5%
300,001 to 500,000	30	31%	\$11,055,300	22%
500,001 to 600,000	17	18%	\$9,341,200	19%
600,001 to 700,000	5	5%	\$3,235,400	6%
700,001 to 800,000	2	2%	\$1,463,000	3%
800,001 to 900,000	3	3%	\$2,564,000	5%
900,001 to 1,000,000	3	3%	\$2,846,300	6%
1,000,001 to 1,500,000	7	7%	\$8,570,000	17%
1,500,001 to 2,000,000	1	1%	\$1,850,000	4%
2,000,001 to 2,500,000	0	0%	\$0	0%
2,500,001 to 3,000,000	0	0%	\$0	0%
over \$ 3 Million	1	1%	\$4,600,000	9%
Total:	96	100%	\$50,284,500	100%

YTD: Aug. 2015 Residential Transactions

	# Transactions	% of Transactions	Gross Volume	% of Gross Volume
<=200,000	110	20%	\$16,044,650	6%
200,001 to 300,000	100	18%	\$25,201,129	9%
300,001 to 500,000	155	28%	\$58,946,500	21%
500,001 to 600,000	62	11%	\$34,535,200	12%
600,001 to 700,000	37	7%	\$23,733,200	8%
700,001 to 800,000	15	3%	\$11,162,900	4%
800,001 to 900,000	12	2%	\$10,135,800	4%
900,001 to 1,000,000	12	2%	\$11,376,300	4%
1,000,001 to 1,500,000	23	4%	\$28,590,900	10%
1,500,001 to 2,000,000	19	3%	\$33,302,000	12%
2,000,001 to 2,500,000	3	1%	\$6,750,000	2%
2,500,001 to 3,000,000	2	0%	\$5,200,000	2%
over \$ 3 Million	4	1%	\$16,750,000	6%
Total:	554	100%	\$ 281,728,579	100%

Full Year: 2014 Residential Transactions

	# Transactions	% of Transactions	Gross Volume	% of Gross Volume
<=200,000	161	21%	\$20,885,503	5%
200,001 to 300,000	127	16%	\$32,391,200	7%
300,001 to 500,000	198	25%	\$76,892,350	17%
500,001 to 600,000	76	10%	\$41,657,000	9%
600,001 to 700,000	47	6%	\$30,533,900	7%
700,001 to 800,000	34	4%	\$25,697,500	6%
800,001 to 900,000	29	4%	\$24,820,400	6%
900,001 to 1,000,000	21	3%	\$19,948,000	4%
1,000,001 to 1,500,000	46	6%	\$55,864,400	13%
1,500,001 to 2,000,000	24	3%	\$42,082,400	9%
2,000,001 to 2,500,000	6	1%	\$13,299,000	3%
2,500,001 to 3,000,000	5	1%	\$13,737,500	3%
over \$ 3 Million	. 8	1%	\$46,018,000	10%
Total:	782	100%	\$443,827,153	100%

Full Year: 2013 Residential Transactions

	# Transactions	% of Transactions	Gross Volume	% of Gross Volume
<=200,000	158	22%	\$20,091,140	5%
200,001 to 300,000	155	21%	\$38,696,530	10%
300,001 to 500,000	184	25%	\$71,823,700	19%
500,001 to 600,000	44	6%	\$24,057,600	6%
600,001 to 700,000	36	5%	\$23,524,900	6%
700,001 to 800,000	30	4%	\$22,855,000	6%
800,001 to 900,000	31	4%	\$26,212,700	7%
900,001 to 1,000,000	17	2%	\$16,506,000	4%
1,000,001 to 1,500,000	35	5%	\$42,368,400	11%
1,500,001 to 2,000,000	11	2%	\$19,257,300	5%
2,000,001 to 2,500,000	9	1%	\$20,155,000	5%
2,500,001 to 3,000,000	3	0%	\$7,836,800	2%
over \$ 3 Million	9	1%	\$42,495,000	11%
Total:	722	100%	\$375,880,070	100%

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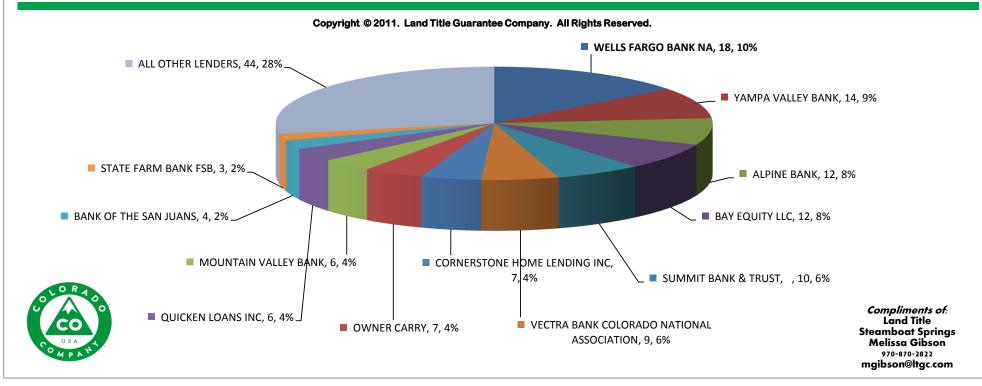
Compliments of: Land Title Steamboat Springs Melissa Gibson 970-870-2822

Land Title Lender Analysis: Routt County Top 72% Lenders - August 2015

Number of Loans: 157

Sales with Loans at Closing: 50% / Cash Purchasers: 50%







Land Title Lender Analysis: Routt County

LENDER	NUMBER LOANS	PERCENTAGE TOTAL	
WELLS FARGO BANK NA	23	14.65%	Top 72% Lenders for August 2015
YAMPA VALLEY BANK	14	8.92%	Routt County
ALPINE BANK	12	7.64%	Noute county
BAY EQUITY LLC	12	7.64%	
SUMMIT BANK & TRUST,	10	6.37%	
VECTRA BANK COLORADO NATIONAL ASSOCIATION	9	5.73%	
CORNERSTONE HOME LENDING INC	7	4.46%	
OWNER CARRY	7	4.46%	
MOUNTAIN VALLEY BANK	6	3.82%	
QUICKEN LOANS INC	6	3.82%	
BANK OF THE SAN JUANS	4	2.55%	
STATE FARM BANK FSB	3	1.91%	
ALL OTHER LENDERS	44	28.03%	
FIRST AMERICAN BANK	2	1.27%	
FREEDOM MORTGAGE CORPORATION	2	1.27%	
PARAMOUNT EQUITY MORTGAGE LLC	2	1.27%	
UNITED WHOLESALE MORTGAGE	2	1.27%	
AMERICAN ADVISORS GROUP	1	0.64%	
AMERICAN ADVISORS GROOF AMERICAN AGCREDIT, FLCA	1	0.64%	
AMERICAN AGCREDIT, FLCA AMERICAN EQUITY MORTGAGE INC	1	0.64%	
AMERICAN FINANCIAL RESOURCES INC	1	0.64%	
AMERICAN PACIFIC MORTGAGE CORPORATION	1	0.64%	
BANK OF AMERICA NA	1	0.64%	
BROKER SOLUTIONS INC DBA	1	0.64%	
CALIBER HOME LOANS INC	1	0.64%	
CAPITAL ONE NA	1	0.64%	
CARTER CREEK CATTLE COMPANY	1	0.64%	
CENTENNIAL BANK	1	0.64%	
CITIBANK NA	1	0.64%	
CONVERSE COUNTY BANK	1	0.64%	
COORS CREDIT UNION	1	0.64%	
CRESCENT MORTGAGE COMPANY	1	0.64%	
	1		
DISCOVER HOME LOANS, INC E-FINANCE MORTGAGE LLC	1	0.64% 0.64%	
ENT FEDERAL CREDIT UNION	1	0.64%	
EVERBANK	1	0.64%	
FIRST INTERNET BANK OF INDIANA	1	0.64%	
GRAND VALLEY BANK	1	0.64%	
	1		
HOME MORTGAGE ALLIANCE LLC IPMORGAN CHASE BANK NA	1	0.64% 0.64%	
LOANDEPOT.COM LLC	1		
M&T BANK	1	0.64%	
PERL MORTGAGE INC	1	0.64% 0.64%	
PLANET HOME LENDING LLC	1	0.64%	
PLATTE VALLEY BANK	1		
ROCKY MOUNTAIN MORTGAGE SPECIALISTS INC	1	0.64% 0.64%	
SECRETARY OF HOUSING AND URBAN DEVELOPMENT	1		
	1	0.64%	
SHAMROCK RENTALS LLC	1	0.64%	
TRAILHEAD LODGE FINANCING LLC		0.64%	
TRUITY FEDERAL CREDIT UNION	1	0.64%	
UNIVERSAL LENDING CORPORATION		0.64%	
UNKNOWN LENDER WILLAMETTE VALLEY BANK	1	0.64% 0.64%	
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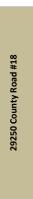




Land Title Market Highlights: Routt County

Highest Priced Residential Sale: August 2015

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address
5	6.00	2001	5451	\$ 4,600,000	Lake Catamount Subd Exp Lot 23 w/38.11 AC Land	P:Sea 130, LLC	\$ 843.88	08/27/15	29250 CR 18





Highest Price PSF Residential Sale: August 2015

Brm	Bath	Year Built	Size	Price	Legal	Purchaser	PPSF	Date	Street Address
2	2.00	2009	1474	\$ 1,280,000	Edgemont Condo Unit 2305	P:William D. Bunce, II	\$ 868.39	08/12/15	2410 SKI TRAIL LN #2305

Bank Sales Detail: August 2015

Brm	Bath	Year Built	Size	Price	Legal	PPSF	Date	Bank / Seller
			23.080 AC	\$ 935,000	Airport South Subd Lot 1	\$ -	08/20/15	Bank: Alpine Bank
3	2.00	2004	1383	\$ 225,000	Morningside I @ Stagecoach Subd Lot 94	\$ 162.69	08/20/15	Bank: Secretary of Housing & Urban Dev
3	2.00	1995	2005	\$ 361,000	4 Bar G Subd Lot 4	\$ 180.05	08/21/15	Bank: Secretary of Housing & Urban Dev
			35.00 AC	\$ 300,000	Timbers Preserve Subd #2 Lot 12A	\$ -	08/19/15	Bank: Centennial Bank



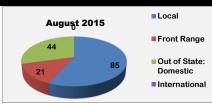


Land Title Purchaser Profile Highlights & Abstract: Routt County

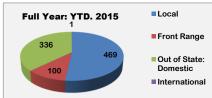
Upper End Purchaser Details: August 2015

Brm	Bath	Year Built	Size	Price	Legal	PPSF	Date	Street Address	Origin of Buyer: City	Origin of Buyer: State
5	6.00	2001	5451	\$ 4,600,000	Lake Catamount Subd Exp Lot 23	\$ 843.88	08/27/15	29250 CR 18	CUMMING	GA
			1281.75 AC	\$ 2,198,900	M&B: Sec 6-7-18-3-85 & Sec 13,24 3-86	\$ -	08/11/15	N/A	CRAIG	CO
4	5.00	2014	4008	\$ 1,850,000	Boulder Ridge Subd Lot 3	\$ 461.58	08/11/15	305 BOULDER RIDGE RD	STEAMBOAT SPRINGS	CO
			.82 AC	\$ 1,398,000	Cabins at Lake Catamount Subd Lot 9-10	\$ -	08/14/15	N/A	BOULDER	CO
3	3.00	2009	2164	\$ 1,325,000	OSP Condo @ Apres Ski Way Unit R-205	\$ 612.29	08/04/15	2250 APRES SKI WAY #R205	MIAMI	FL
2	2.00	2009	1474	\$ 1,280,000	Edgemont Condo Unit 2305	\$ 868.39	08/12/15	2410 SKI TRAIL LN #2305	APEX	NC
3	2.50	1997	2905	\$ 1,275,000	Copper Rose Subd #2 Lot 5	\$ 438.90	08/28/15	75 COPPER ROSE CT	CLARK	CO
4	4.50	1996	3262	\$ 1,275,000	Running Bear Subd Lot 46	\$ 390.86	08/20/15	2015 BEAR DR	GOLDEN VALLEY	MN
3	2.00	1911	2223	\$ 1,200,000	M&B: Sec 31-5-84 & Sec 36-5-85 S:Janet D. Haverley	\$ 539.81	08/18/15	29400 CR 14	STEAMBOAT SPRINGS	CO
4	4.50	2015	3000	\$ 1,115,000	Barn Village Subd Lot 37 TH A	\$ 371.67	08/28/15	N/A	STEAMBOAT SPRINGS	CO
4	3.50	2014	2988	\$ 1,100,000	Barn Village @ Steamboat Subd Lot 15	\$ 368.14	08/28/15	860 TWILIGHT LN	STEAMBOAT SPRINGS	CO
			14.85 AC	\$ 1,100,000	Grand View Meadows Subd Lot 2	\$ -	08/14/15	41405 CR 38A	STEAMBOAT SPRINGS	CO

Purchaser Abstract:



All Sales: August 2015		All Sales: Full Year 2014				
Origin of Buyer	# of Trans.	% Overall	Origin of Buyer	# of Trans.	% Overall	
Local	85	57%	Local	610	45%	
Front Range	21	14%	Front Range	217	16%	
Out of State: Domestic	44	29%	Out of State: Domestic	527	39%	
International	0	0%	International	6	0%	
Total Sales	150	100%	Total Sales	1360	100%	



All Sales: YTD. Aug. 2015		All Sales: Full Year 2013			
Origin of Buyer	# of Trans.	% Overall	Origin of Buyer	# of Trans.	% Overall
Local	469	52%	Local	549	43%
Front Range	100	11%	Front Range	168	13%
Out of State: Domestic	336	37%	Out of State: Domestic	553	43%
International	1	0%	International	8	1%
Total Sales	906	100%	Total Sales	1278	100%





Land Title Property Type Transaction Analysis: Routt County

August 2015 Reconciliation by Tran	saction Type:			
	# Transactions	 Gross Volume		
Single Family	45	\$ 30,116,300.00		
Multi Family	51	\$ 20,168,200.00		
Vacant Land	18	\$ 7,507,800.00		
Commercial	7	\$ 2,655,000.00		
Development Land				
Timeshare / Interval	19	\$ 1,445,900.00		
Not Arms Length/Low Doc Fee	3	\$ 563,000.00		
Quit Claim Deed	7	\$ 9,100.00		
Related Parties				
Bulk Multi-Family Unit/Project Sales				
Partial Interest Sales				
Employee Housing Units / Mobile Homes				
Multiple Units & Sites/Same Deed				
Water Rights / Open Space / Easements				
Exempt / Political Transfers				
Total Transactions:	150	\$ 62,465,300.00		





Land Title New Development Summary: Routt County

Improved Residential New Unit Sales detail: August 2015

Brm	Bath	Year Built	Size	Price	Legal	Unit Type	PPSF	Address
2	2.00	2008	1543	\$ 117,500	Howelsen Place Condo Unit A402	MULTIFAM	\$ 76.15	700 YAMPA ST #A402
4	5.00	2014	4008	\$ 1,850,000	Boulder Ridge Subd Lot 3	SINGLEFAM	\$ 461.58	305 BOULDER RIDGE RD
4	4.00	2006	2467	\$ 520,000	Majestic Valley TH #1 Unit 4	MULTIFAM	\$ 210.78	817 MAJESTIC CIR
4	4.50	2015	3000	\$ 1,115,000	Barn Village Subd Lot 37 TH A	MULTIFAM	\$ 371.67	N/A
4	3.50	2014	2988	\$ 1,100,000	Barn Village @ Steamboat Subd Lot 15	SINGLEFAM	\$ 368.14	860 TWILIGHT LN
3	3.00	2009	2164	\$ 1,325,000	OSP Condo @ Apres Ski Way Unit R-205	MULTIFAM	\$ 612.29	2250 APRES SKI WAY #R205

Summary of Improved Residential New Unit Sales: Auust 2015

Average Price:		\$1,004,583
Average PPSF:		\$350.10
Median Price:	\$	1,107,500
# Transactions:		6
Gross Volume:	Ś	6.027.500



